

## Annual Teaching Plan

Academic year: 2024-25

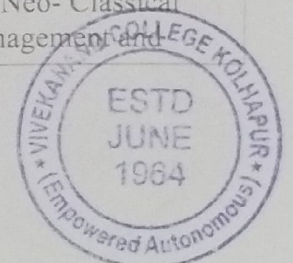
Semester: (I) Department: Commerce: B.Com-I

Course Title: Principles of Management  
Core Course -CC

Subject Code:

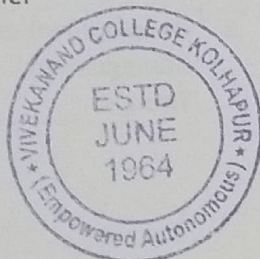
Name of the Teacher: Dr. Revati R. Patil

Month: July			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
15		15	<b>1. Introduction to Management:</b>	Introduction, Concept (Effectiveness versus Efficiency), Nature of Management, Characteristics of Management, Objectives of Management, Importance of Management, Management as an Art, Management as a Science, Management as a Profession, Management and Administration, Levels of Management,
Month: August			Module / Unit	Sub Units Planned
Lectures		Total		
15		15	<b>2. Managerial Functions, Roles, and Skills:</b>	Introduction, Functions of Management (Planning, Organizing, Staffing, Directing, Controlling) Managerial Roles( Interpersonal Roles, Informational Roles, Decisional Roles.) Managerial skills (Technical, Human, Conceptual)Diagnostic skills, communication skills and Political skills.
Month: Aug / Sept			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
15	-Case	15	<b>3. Development of Management Thought:</b>	Introduction, Classical Approach of Management, Neo- Classical Approach of management and



	study on the given concepts - classroom activity based on Ethics			Modern Approach of Management <b>Taylor's Scientific Management:</b> Principles of Scientific Management, <b>Fayol's Administrative Management :</b> 14 principles of management, <b>Max weber's Bureaucratic Management:</b> Meaning and features of Bureaucracy <b>Elton Mayo's Human Relation Management:</b> Introduction to Hawthorne Experiment
Month: October				
Lectures	Practicals	Total	Module / Unit	Sub Units Planned
15		15	4. Management in the Twenty-first Century:	A Manager in 21st century, Important management skills in the Global Economy, areas of the 21st century management. (Human Resource Management, Production Management, Marketing Management, Financial Management and Agri-Business Management  Revision  CIE-ONLINE & OFFLINE
Month: November			END SEMESTER EXAMINATION- I	

*Ravi Patil*  
Name and Signature of The Teacher  
Dr. R. R. Patil



*SS*  
Name and Signature of HOD  
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## Annual Teaching Plan

Academic year: 2024-25

Semester: (I) Department: Commerce: M.com-I

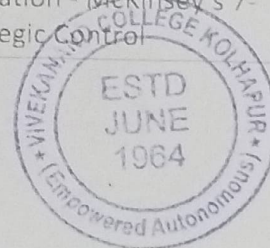
Course Title: Business Management

Core Course -CC

Subject Code: DSE09BM11

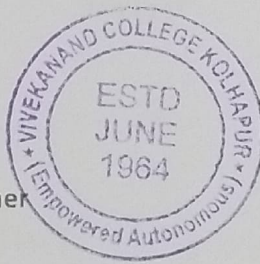
Name of the Teacher: Dr. Revati R. Patil

Month: July / Aug			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
15	-Case study on the given concepts - classroom activity based on MBO	15	<b>1. Introduction to Management:</b>	Definition, Nature, Significance, Managerial Skills, Mintzberg's Role, Management as a Profession Functional areas of Management - Human Resource, Finance, Production and Marketing.
Month: Aug/September			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
15	-Case study on the given concepts - classroom activity based on Blue & Red ocean strategy	15	<b>2. Contribution towards Management Thought:</b>	A) Contribution of Frank Gilbreth, Mary Parker Follett, Elton Mayo, Peter Drucker, Michael Porter and C.K Pralhad. B) Organizational Learning Approach- Need and Evaluation. (15) Virtual Organization - Features and Implications
Month: Sept/October			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
15	-Case study on the given concepts - classroom activity	15	<b>3. Strategic Management:</b>	(A) Concept, Importance, Levels of Strategy, Strategic Intent, Corporate Level Analysis-BCG Matrix, Industry Level Analysis (Porter's 5 Forces Model). (B) Strategy implementation and control- Techniques of Strategy Evaluation - McKinsey's 7-S Model. Strategic Control



	based on Ethics			Technique.
<b>Month: November</b>				
<b>Lectures</b>	<b>Practicals</b>	<b>Total</b>	<b>Module / Unit</b>	<b>Sub Units Planned</b>
15	Case study on the given concepts - classroom activity based on outsourcing	15	<b>4. Contemporary Issues in Management:</b>	(A) Ethical Issues- Social, Cultural, Financial, Marketing and Environment related Issues. (B) Management of 21st Century Organization - Challenges and Opportunitie  <b>Revision</b>  <b>CIE-ONLINE &amp; OFFLINE</b>
<b>Month: Nove/Dec</b>		<b>SEMESTER EXAMINATION-V</b>		

*Dr. R. R. Patil*  
 Name and Signature of The Teacher  
 Dr. R. R. Patil



*[Signature]*  
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Academic year: 2024-25

Semester: (I) Department: Commerce: B.Com-I

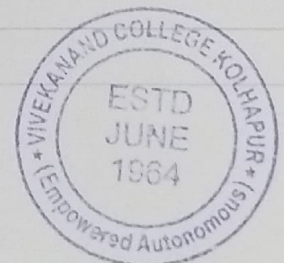
Course Title: Human Capital Management from Ancient India

Core Course -

Subject Code: IKS02BM11-GROUP-B

Name of the Teacher: Dr. Revati R. Patil

Month: July / Aug			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
7.5		7.5	I- Introduction to Human Capital management from India :	Introduction, Definitions through references, concept & scope, Indian approaches to human capital management, Human Capital management in ancient India and in modern India
Month: Aug/September			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
7.5		7.5	II- Ancient Indian Management scholars:	Ancient Indian Management scholars: Kautilya, Bhīṣma & Vidura – ideologies in managing people. Practicing power, discipline, politics, and administration.
Month: Sept/October			Module / Unit	Sub Units Planned
7.5		7.5	III. Ancient Indian Scriptures and Management Practice	Ancient Indian Scriptures and Management Practice Management in Geeta , Management in Mahabharata -- self-management, ethics, values, work potential, motivation, leadership, boss management and inter-personal relationships.
Month: November				



Lectures	Practicals	Total	Module / Unit	Sub Units Planned
7.5		7.5	<b>IV. Unique Ancient Indian Management Techniques Applied in Modern Management :</b>	<p>Strategic Approach to Goal Achievement in Sthanang Sutra</p> <ul style="list-style-type: none"> <li>• Human resource approach in Uttaradhyayana Sutra and McGregor's approach</li> <li>• Values based business management system</li> <li>• Recruitment models discovered in Tirukkural</li> <li>• Communication skills in Nandi Sutra</li> </ul> <p>Values based business management system</p> <p>Recruitment models discovered</p> <p>Communication skills in Nandi Sutra</p> <p>Strategic Approach to Goal Achievement in Sthanang Sutra</p> <p>Human resource approach in Uttaradhyayana Sutra and McGregor</p> <p>Values based busines</p> <p>Recruitm</p> <p>Communication skills in Nandi Sutra</p> <p>Human resource approach in Uttaradhyayana Sutra and McGregor's approac</p> <p>Values based business management sys</p>

				Recruitment models discovered in Tirukkur Communication skills in Nandi <b>Revision</b> CIE-ONLINE & OFFLINE
Month: Nove/Dec		SEMESTER EXAMINATION-V		

*Ravipatil*  
 Name and Signature of The Teacher



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## Annual Teaching Plan

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Semester: (V) Department: Commerce

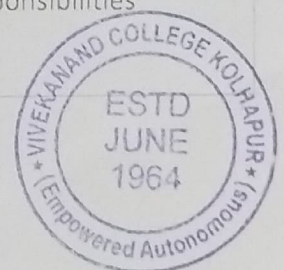
Course Title: Modern Management Practices Paper-I (MMP)

Core Course -CC

Subject Code: CC-1052E

Name of the Teacher: Dr. Revati R. Patil

Month: June/July			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
15	-Case study on the given concepts - classroom activity based on MBO	15	1. Contribution To Modern Management Practices:	a. Modern Management: Concept b. Contribution of Peter Drucker: c. Contribution of C.K.Prahlad : d. Contribution of Michael Porter:
Month: July/Aug			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
15	-Case study on the given concepts - classroom activity based on Blue & Red ocean strategy	15	2. Introduction to Strategic Management:	a. Strategic Management: Concept b. Types of Strategies
Month: Aug/Sept			Module / Unit	Sub Units Planned
Lectures	Practicals	Total		
15	-Case study on the given concepts - classroom	15	3. Corporate Governance and Corporate social responsibility (CSR):	a. Corporate Governance: concept ethical issues in management. b. Corporate social responsibility: concept of social responsibility, Areas of social responsibilities





	activity based on Ethics			
<b>Month: September</b>				
<b>Lectures</b>	<b>Practicals</b>	<b>Total</b>	<b>Module / Unit</b>	<b>Sub Units Planned</b>
15	Case study on the given concepts - classroom activity based on outsourcing	15	4. Knowledge Management and Outsourcing:	a. Knowledge Management: Concept, b. Outsourcing: Concept, Business process outsourcing-(BPO) , Legal Process Outsourcing (LPO)  <b>Revision</b> <b>CIE-ONLINE &amp; OFFLINE</b>
<b>Month: Oct/Nov</b>		<b>END SEMESTER EXAMINATION-V</b>		

*R. R. Patil*

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