

Shri Swami Vivekanand Shikshan Sanstha's
Vivekanand College, Kolhapur (Autonomous)

Full Report on
“Bhima Job Fair”

organized by
Training and Placement Cell and IQAC

on
Sunday 28th August 2022
Time: 11.00 AM – 05.00 PM

By
Dr. Sanjay S. Latthe

Training and Placement Officer,
Training and Placement Cell, Vivekanand College, Kolhapur
(Autonomous)

Submitted to
Internal Quality Assurance Cell (IQAC)
Vivekanand College, Kolhapur (Autonomous)

(2022 – 23)

Table of Information

Sr. No.	Content	Numbers
01	Total Number of Students Placed	20
02	Male Students Placed	09
03	Female Students Placed	11















OFFER LETTER

Date: 22/09/2022

To,
Arati Powar,
Panhala, Kolhapur
Maharashtra.

Dear Arati,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Dhanashree
Ghatage,
Nigave, Kolhapur,
Maharashtra.

Dear Dhanashree,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Dhiraj Dalvi,
Kasaba bawada,
Kolhapur
Maharashtra.

Dear Dhiraj,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Snagli Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Dipali Adulkar,
Gothane, Kolhapur,
Maharashtra.

Dear Dipali,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Jishan Desai,
Shiroli Pulachi,
Kolhapur,
Maharashtra.

Dear Jishan,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Nitin Kamble,
Gaganbawada,
Kolhapur
Maharashtra.

Dear Nitin,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Preeti Chavan,
Malkapur, Kolhapur,
Maharashtra.

Dear Preeti,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Puja Joshi,
Kasaba Bawada,
Kolhapur
Maharashtra.

Dear Puja,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Sangli Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Rohit Patil,
Fulewadi, Kolhapur,
Maharashtra.

Dear Rohit,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Rutuja Awate,
Valivade, Kolhapur
Maharashtra.

Dear Rutuja,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Saad Shaikh,
Shivani Colony,
Kolhapur
Maharashtra.

Dear Saad,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Sachin Harugade,
Bambawde,
Kolhapur,
Maharashtra.

Dear Sachin,

Regarding your application, we would like to appoint you as **“Relationship Executive”**, as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Sangli Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Sayali Patil,
Kushire, Kolhapur,
Maharashtra.

Dear Sayali,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Shivani Bhalekar,
Kasba bawada,
Kolhapur,
Maharashtra.

Dear Shivani,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Snehal Bamane,
Shivaji Chouk,
Kolhapur,
Maharashtra.

Dear Snehal,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Sonali Sasane,
Sangrul, Kolhapur
Maharashtra.

Dear Sonali,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Sangli Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Sonam Ghaste,
Vichare mal,
Kolhapur
Maharashtra.

Dear Sonam,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Tejas Gurav,
Valiwade, Kolhapur
Maharashtra.

Dear Tejas,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Kolhapur Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Vinod Kamble,
Kalamba, Kolhapur,
Maharashtra.

Dear vinod,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Sangli Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022



OFFER LETTER

Date: 22/09/2022

To,
Yuvraj Patil,
Bhuyewadi,
Kolhapur
Maharashtra.

Dear Yuvraj,

Regarding your application, we would like to appoint you as "**Relationship Executive**", as per the rules & regulations of the company w.e.f 15th January 2023.

Place of Joining: - This appointment takes effect from your date of joining mentioned above & your reporting posting will be at – **Sangli Regional Office.**

Salary & Allowances: Your salary will be 18000 on the target 3 times the salary per month.

Your first salary of the first month will be getting paid after the completion of your one month from your date of joining & from the second month you will be eligible for the 10th of every month of the salary.

Probation/confirmation: You will be on probation initially for a period of Six months from the date of joining. The company may extend your probation at its discretion based on your performance/conduct. Your services are deemed to be confirmed at the end of the probation period unless you receive intimation to the contrary. During the probation period, your services are liable for termination at any time without any written notice or payment in lieu thereof by yourself. The Company may not assign any reason for such termination which shall be at the sole discretion of the Company & you will not be entitled to any claim, damage, compensation, or any other payment on that account

If the company is terminating you or asking you to resign, then you will be not liable for any salary dues for that respective month & if you don't want to continue & not provide any notice period, the company will not be liable for paying you that respective month's salary. For employees, in the probation period, 15 days notice is required & after the probation period, 1 month's notice is required to serve for the FNF process. The FNF process will take place after 45 working days from your date of last working day.

Compensation Progression: There will be a quarterly review of the performance. Future increases in your compensation and prospects in the company shall entirely depend on your efficiency, hard work, and regularity in attendance, sincerity, good conduct, and other relevant factors and the Company's performance. Such increase in no case shall be automatic and/or a matter of right.

Duties and Responsibilities: Your duties of the Company will expect you to work with a high standard of initiative, efficiency, and economy and encourage and motivate people under you to achieve optimum output. You will perform, observe and confirm such duties, directions, and instructions assigned or communicated to you by the company and those in authority over you.

- You will devote your entire time to the work of the Company and will not undertake any direct/indirect business or work, honorary or remunerator except with the written permission of the Management in each case. Contravention of this will lead to the termination without any notice or any compensation instead of such notice.
- You shall not seek membership in any local or public bodies without first obtaining written permission from the Management.
- You shall not give out information to any unauthorized person during the period of your service or even afterward by word of mouth or otherwise, particulars or details of our manufacturing processes, technical know-how, security arrangements, administrative and/or organizational matters of a confidential/secret nature, which may be your privilege to know by your be in our employee.
- You shall keep confidential all the information and material provided to you by the Company or by its clients concerning their affairs, to enable the Company to perform the service. This also includes such information as is already known to the public which also you will not release, use or disclose except with the prior written permission of the Company. Your obligation to keep such information confidential shall remain even on termination or cancellation of this employment.
- You will disclose to us any discovery, invention, process, or improvement made or discovered by you while in our service, and such discovery, invention, process, or improvement shall belong absolutely to and be the sole and absolute property of the Company. If and when required to do so by the Company, you shall at the Company's expense, take out or apply for Latter's Patent, Licenses or

- other rights, privileges, or protection as may be directed by us in respect of any such discovery, invention, process, or improvement so that the benefit thereof shall accrue to us and you will execute and do all instruments, acts, deeds, and things, which may be required by us for assigning, transferring or otherwise vesting the same and all benefits arising in respect thereof in our favor or favor of such other person or persons, firms or companies, as we may direct as the sole beneficiary thereof.
- You will not enter into any commitments or dealings on behalf of the Company for which you have no clear authority nor alter or be a party to any alteration of any principle or policy of the Company or exceed the authority or discretion vested in you without the previous sanction of the Company or those in authority over you.
- You will be responsible for the safe keeping and return in good condition and order of all the properties of the company, which may be in your use, custody, care, or charge. For the loss of any property of the company in your possession, the company will have a right to assess on its basis and recover the damages of all such materials from you and to take such other action as it deems proper in the event of your failure to account for such material or property to its satisfaction.

Your nature of the job is as below,

- Business Development and Sales Revenue
- Forecasting and achievement of Top line & bottom-line target
- Development & maintenance of existing customer base
- Expansion of client base. Hit the Target
- Development and maintenance of existing accounts.
- Customer Satisfaction, Customer complaints record maintenance
- Customer service

KRA for your job: - You are liable to follow reporting system mentioned below-

- Daily Visit to 4 to 5 Planned Schools.
- Lead generation, and follow-up of the prospects.
- Set up & Coordination of Webinars / Seminars
- Coordination with Principal.
- On-Ground BTL Activities Execution.
- Identification of Target Locations for Branding Opportunities.
- Weekly review meeting.

We are positive that you will find an exciting place to develop and advance your career. You are requested to submit the following documents on the date of joining

- Proof of age (Birth Certificate/ PAN Card)
- Driving License or Passport Copy (For Identify Proof)
- Proof of educational qualification (SSC, HSC, Highest Degree Certificate)
- Proof of work experience–Service certificate/Appointment letter/Relieving
- Letter of the previous employer

Sincerely,



Pranoti Patil
HR
E-DISHA EDUCATION LLP

ACKNOWLEDGEMENT & ACCEPTANCE:

I have read & understood the above terms & conditions & hereby signify my acceptance of the same.

SIGNATURE:

DATE: / /2022